

# Sustainable & Secure Solutions for the Modern SMB





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of cyber-attacks are aimed at SMBs whilst 75% agree there should be more emphasis on security

IT can be a business enabler – making employees more productive, enhancing digital experience, and keeping company data and apps secure. Growing businesses are faced with IT complexity, increased user expectations, and growing cyber-threats.

#### About Stone Group and our approach

Here at Stone, we understand that your business is unique, will face different challenges, and has different IT requirements to the next one. Equally, we know that every business deserves enterprise-grade technology and first-class IT support – regardless of their size or budget.

2,200 tonnes
of plastic in 2022 and is
committed to achieving

Net Zero

Whatever your business priorities are, we can help deliver best-in-class outcomes:



**Hybrid** - Great experiences for users working from anywhere on any device.



**Remote** – Enabling access for mobile workers to collaborative technology in a secured way.



**Smart** - Digitising processes, workplaces, and workspaces to make work better.



**Safe** – Lowering the risk for physical and cyber-crime and its consequences.



**Sustainable** – Less carbon and greater environmental and social responsibility.

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SMB Designed Solutions from Stone Group & Cisco

Cisco has committed to reduce its Scope 1 & 2 global greenhouse gas emissions by

900 by 2025

### "cisco! Cisco Umbrella



Wherever you find yourselves, our sustainable and secure solutions make IT easier, helping you to run, grow, and transform the business. We design, deliver, and support technology platforms from Cisco – the people who brought you the Internet. Together, we help modern businesses to do more with less.

**CONNECT** users effortlessly, regardless of their location or device, to apps and data, whether on-premises or in the cloud.

Cisco Meraki cloud-managed devices go beyond seamless networking and secure Wi-Fi, enabling rich digital experiences for users both in the office and working from home. Smart cameras and environmental sensors build upon this capability to provide greater insights and efficiencies.

As businesses and users become more dependent on the Internet, Cisco Meraki software-defined routing technology securely connects offices, branch sites, and users – helping businesses to achieve bandwidth cost savings, improve user experience, and block malicious traffic.

Cloud-managed networks provide greater efficiency and resiliency for customers of all sizes **PROTECT** users, devices, apps, and data whilst defending against malware, phishing, ransomware, and other cyberattacks.

**Cisco Umbrella** is a cloud-native service that provides the first line of defence against Internet-based cyber-attacks through DNS-layer security. In addition, Cisco Umbrella offers a secure web gateway, cloud access security broker, and cloud-delivered firewall for even more robust protection.

**Cisco Duo** is a cloud-based Multi-Factor Authentication platform that protects access to all apps, for any user and device, from anywhere. Duo is designed to be both easy to use and deploy while providing complete visibility and control.

**40% of SMBs** have experienced 8 or more hours of downtime due to a cyber-breach, accounting for average losses exceeding £1M

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**OPERATE** your IT stack in a simplified way whilst being able to accelerate business value, greatly improve performance, and rapidly contain security threats.

Cisco Meraki unifies IT into a single cloudmanaged platform and takes the complexity out of everyday IT operations, making it easy to setup new users, provision new sites, and manage network services. All without needing to be on-premises – saving you time, money, and resources.

Together with Cisco Umbrella & Duo, cybersecurity is easily extended at the edge of your network and beyond, reducing the risk of users and data being compromised – and should the worst happen minimising the effort required to identify and remediate threats. **MANAGED** Cisco network and security from Stone Group is perfect for lean IT and allows you to focus on your business. Outsource your IT desk with our 24/7 and 8/5 Network Operations Centre offering unlimited remote support. All wrapped into a per user per month price.

From our ISO 27001 accredited NOC, Stone Group manages more than 100 customer networks and 15,000 user devices

# Flexible pricing and payment choices from Stone Group & Cisco

CONNECT	Fixed	Single site, simple network	Dual site, larger network	Multi-site, advanced network	
Network, WI-Fi & Internet Router	price per	£250	£1,000	£3,000	Price on asking
Advanced Malware	month	£20	£125	£475	
Smart Cameras & Sensors		£60	£100	£210	

PROTECT	Variable	1 - 99 Users	100 - 249 Users	250 - 499 Users	500 - 999 Users
DNS Security	price per user per	£2.00	£1.80	£1.60	£1.40
Multi-Factor Authentification	month	£3.60	£3.40	£3.20	£3.00
Secure Edge (incl. DNS Security)		£4.00	£3.75	£3.50	£3.25

MANAGED	Fixed price per	Unlimited Calls	
8/5 Weekdays, Business Hours	user per month	£40	
24/7 Around the Clock	month	£60	



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#### Act now



Invest in affordable technology and transform your business today – Speak to us about Financing Offers and flexible payment options.



Connect and protect your business with Cisco and Stone Group – SMBs need a strategy that encompasses modern, secure, smart, and sustainable solutions.



Easily return your legacy IT hardware and devices to us for secure, environmentally-sound recycling and disposal.



Take the complexity out of IT with support and managed services from Stone Group, all backed with industry-leading technology and threat intelligence from Cisco.





#### **About Stone Group**

We are specialists in Circular IT Solutions & Services that connect and protect our SMB customers, their users, and their data whilst delivering exceptional experience outcomes.

- > Cisco Premier Integrator
- > Cisco Select Provider
- > Cisco Advanced Enterprise Networks Architecture Specialisation
- > Cisco Security Specialisation
- > Cisco Environmental Sustainability Specialisation

**Stone Group:** Technology Designed, Served, and Sustained.

#### Sources:

Stone Sustainability Report 2023 Cisco Purpose Report 2022 Cisco Umbrella – Big Threats to Small Business 2021

#### Notes:

- > All prices are for illustration purposes and based upon a 36-month commitment.
- > Monthly payment terms are subject to credit approval. Actual prices will vary based upon individual customer requirements.
- Secure Edge includes DNS Security, Secure Web Gateway (SWG), Cloud Access Security Broker (CASB) and Cloud-Delivered Firewall (CDFW)
- > IT support pricing is based upon remote and online. 24/7 support excludes bank holidays.