

Promotions & Incentives

Q4

Double-up your customers' data resilience with immutable backup!

Ransomware attacks are still on the rise and data volumes are growing exponentially, increasing businesses vulnerability to cyber-criminals. IT Security vendors alone cannot guarantee the protection of your customer's data.

Offer OneXafe immutable storage free of charge when selling a UDP appliance 9000 series with a minimum 3-year Platinum Maintenance.

T&Cs: [Click here](#)

Offer OneXafe and/ or Arcserve UDP/Appliance at up to half price of MSRP* to your customers and strengthen their data resilience!

T&Cs: [Click here](#)

*Recommended MSRP discount; please contact your local Arcserve or StorageCraft Sales Representative for partner discounts.

Arcserve Money Back Guarantee

At Arcserve, we work hand in hand with our partners and customers, and we are absolutely committed to sharing risk with our users. Unlike other Data Protection vendors, when an Arcserve Solution is implemented and aligned with our 3-2-1-1 best practice approach, we guarantee that one or more copies of your data will always be available for recovery in the event of a ransomware attack, or your money back!

T&Cs: [Click here](#)

Please contact your Arcserve Partner Account Manager for further details.



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OneXafe Solo for RoBo environments and SMBs

OneXafe Solo is a backup and disaster recovery appliance built for SMBs and Remote office Branch office (RoBo) companies. It can stream data directly to the StorageCraft Disaster Recovery Cloud for business continuity. This impressive appliance empowers you to manage data protection from anywhere, at any time.

Simply plug it in, connect to the internet, and start protecting, immediately! No on-site engineer is required. Experience the power of OneXafe Solo in your customers' distributed environment now!

Qualifying pre-paid annual SKUs from StorageCraft distributors:

OXS300-SUB-1YR-EU	OneXafe Solo 300, Appliance plus 1 protected server with Cloud Services Premium Support, 1Yr Term. EU/UK Power Cord	€1,156.11 MSRP
OXS300-ASVR-SUB-1YRP	OneXafe Solo 300 Promo, 1 additional protected server with Cloud Services Premium Support, 1Yr Term	€609 MSRP (instead of €978 MSRP – 38% saving!)

StorageCraft Partner Program recommended discounts apply:

- Registered: 20% off MSRP
- Certified: 25% off MSRP
- Premier/Elite: 30% off MSRP



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Get certified, get ahead!

There has never been a better time to get certified!

Receive an Amazon Voucher worth up to €50 when you complete the free online OneXafe Immutable Storage training and pass the course exam.

[Click here](#) for more details and T&Cs.

Access our free online OneXafe Immutable Storage Training here: <https://academy.storagecraft.com/>

Partner Rewards Scheme

Between 1st October 2021 until 31st December 2021, Arcserve is offering an exciting reward scheme for Deal registrations and so much more, to all participating partners!

Deal Registration Reward

Reward	Description
£/€/ \$ 25	For every qualified and accepted Deal Registration
£/€/ \$ 50	For Customer Introduction meetings* (onsite or virtual meetings as applicable) Customer Introduction meeting must be related to an Arcserve opportunity with a value of at least \$5000 or more, and with a NET NEW Arcserve customer.
£/€/ \$ 100	For joined Project meeting engagement for Arcserve Field sales and partner's sales team. Project meeting must be related to an Arcserve opportunity with a value of at least \$5000 or more, and with a NET NEW Arcserve customer.
£/€/ \$ 200	For successful POC delivered by Arcserve Pre-sales team on a customer's project. POC must be related to an Arcserve opportunity with a value of at least \$5000 or more, and with a NET NEW Arcserve customer.

T&Cs: [Click here](#)

